



CAREER OPPORTUNITY

S-H Real Estate Co., Ltd. has a clear vision “**Always to be the real estate institution of Choice**” With an ambitious growth plan, **S-H Real Estate Co., Ltd.** is expanding its branch network throughout Cambodia and looking for highly qualified candidates for the following position.

Position: Sale Officer

Reporting line: Line Manager

Location: Head Office

Job Responsibilities:

- Developing and sustaining long-lasting relationships with customers.
- Screening, recruiting, and training sales employees.
- Calling potential customers to explain company products and encourage purchases.
- Answering customers' questions and escalating complex issues to the relevant departments as needed.
- Developing in-depth knowledge of company products.
- Maintaining an accurate record of all sales, scheduled customer appointments, and customer complaints.
- Collaborating with the marketing department to ensure that the company is reaching its target audience.
- Informing product developers of possible product improvements and changes to ensure that company products meet current market needs.
- Preparing cost-benefit analyses for prospective and existing customers to determine the most suitable purchase options.
- Analyzing competitors' products to determine product features, benefits, shortfalls, and market success.

Job Requirement:

- Bachelor's degree in business administration, business management, marketing, or related field is preferred.
- Proven sales experience.
- Sound knowledge of sales strategies and industry regulations.
- Proven track record of achieving sales targets.
- Strong analytical and problem-solving skills.
- Excellent negotiation and consultative sales skills.
- Effective communication skills.
- Exceptional customer service skills.

HOW TO APPLY

Please submit your updated Cover Letter and CV to head office of S-H Real Estate Co., Ltd. or via email: job@s-hrealestate.com

 S-H Real Estate Co., Ltd.
 Not over 5MB
 087 751 807 / 061 52 30 30

Note: Only shortlisted candidates will be contacted for a test or interview.